

ANDERSEN®

A name from the past
A firm for the future



«Andersen Global® was established in 2013 as the international entity surrounding the development of a seamless professional services model providing best-in-class tax and legal services around the world»

Our mission



We strive to be a top-class business partner for our clients and collaborators.

Throughout business development in Italy and abroad, we walk hand in hand with our clients, always on the lookout for new opportunities and tailored solutions, be it from a tax, legal or financial standpoint.

We proudly take a proactive approach with our clients, and on a broader scale, those we interact with; we work on establishing long-term business relationships based on clear, transparent and prompt communication.

Our professionals share the same vision, values, drive to excel, constant specialised commitment.

We jump on the tests of changing times, all the while remaining firmly rooted to our long-standing professional and cultural tradition.

The experts from Andersen in Italy and our colleagues from Andersen Global abroad have undergone a meticulous and rigorous recruitment process and ensure proven experience in legal and tax consultancy directed at all segments of economics – business, individual, no profit, institutional – taking advantage of 100 years of experience, competence, best practices and international breadth.

Andrea De Vecchi

Country Managing Partner for Italy and Co-Managing Partner for Europe

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Discover all the Member Firms
and Collaborating Firms of
Andersen Global at
[Andersen.com](https://www.andersen.com)

Andersen Global

Andersen Global is an international association of tax firms and law firms established in 2013 by US firm Andersen. It counts more than 400 offices with over 14,000 professionals in the world.

The partners and all the professionals from Andersen Global share common foundational values and a single vision. They are chosen based on their skills, competence and ability to ensure excellent service in every office in the world, with the same commitment.

Andersen Global operates through Member Firms and collaboration agreements, in the field of tax, legal and financial assistance to both individuals and companies.

Clients are the centre of gravity of this operating model, structured so as to set the stage for an entrepreneurial and proactive approach.

Professionals are always one phone call away from clients and represent their pathfinders within Andersen Global from the get-go and throughout the tailor-made consultancy process.

***«We aim to be the benchmark for
quality in our industry and the
standard by which other firms are
measured»***

Our values



Best-in-class

We aim to be the benchmark for quality in our industry and the standard by which other firms are measured.



Stewardship

We hire the best and the brightest and we invest in our people to ensure that legacy.



Independence

Our platform allows us to objectively serve as our client's advocate; the only advice and solutions we offer are those that are in the best interest of our client.



Seamless

Our firm is constructed as a global firm. We share an interest in providing the highest level of client services regardless of location.



Transparency

We value open communication, information sharing and inclusive decision making.

Andersen Global



Member Firms



Collaborating Firms

170+ Countries

400+ locations

14,000+ professionals

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Andersen in Italy

Andersen in Italy is a Firm comprising chartered accountants, lawyers and financial advisors with six offices throughout the country (Milan, Rome, Turin, Venice, Brescia and Verona) and one operative office (Mestre).

The Italian member of Andersen Global, it advises national and foreign clients, offering its services to multinational groups, entrepreneurs, businesses, non-profits, individuals and families – also with transnational interests - from a tax, legal, financial, administrative, and accounting standpoint.

The Firm supports clients on extraordinary transactions, business crises, contracts, civil, commercial and tax litigation, shareholders' agreements and governance, as well as employment law issues.

Andersen in Italy shares the same values and operating methods with Andersen Global's international partners.

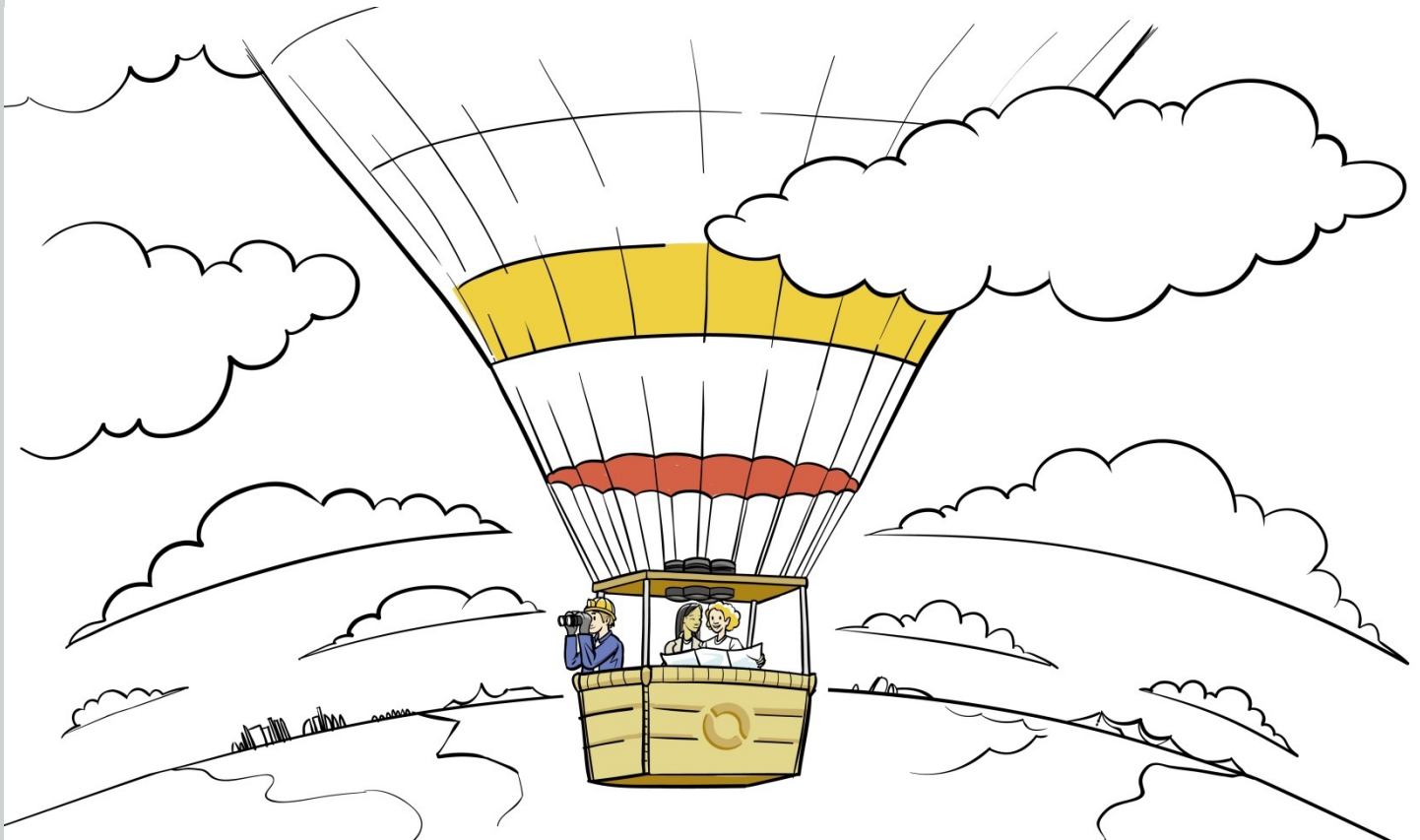
With Andersen Global Firms, it assists clients on the basis of shared standards of quality and efficiency, in a consistent manner, in accordance with local customs and practices.

The relationships with Andersen Global colleagues, the coordination of cross-border projects and the skill convergence of all the Firms ensure that clients may rely on professionalism and quality tailored services anytime and anywhere.

***«We are building Andersen Global
to create an enduring place – ONE
FIRM***

***where clients across the globe
are afforded the best,
most comprehensive tax services
provided by skilled staff with the
highest standards.»***

Tax



International Tax

Globalisation has led to greater regulatory complexity for companies operating internationally.

The team of experts is available to provide comprehensive assistance on all tax issues and guide clients towards achieving their goals.

The service line professionals propose and design tailor-made solutions in all legal systems, dealing with complex and sensitive issues such as: direct and indirect taxation, streamlining of intra-group structures for inward and outward investments, tax advice on holdings and investment funds.

Our services include:

- General advice on all aspects of international tax law
- Group structure to ensure proper tax planning
- Assistance on a global scale in terms planning and carrying out M&A or business restructuring
- Transfer Pricing, together with our dedicated team of TP experts
- Alternative investments.

Transfer Pricing

Our team of qualified professionals assists clients in managing the risks associated with Transfer Pricing in an ever-changing regulatory environment, ensuring that the TP policies are compliant at local level.

The dedicated service line includes specialists from all over the world, guaranteeing maximum quality and consistency of the services offered.

In more detail, we support multinational companies in the following areas:

- Planning and implementation of group TP policies
- Benchmark analyses
- Preparation of the reports required at local level, in accordance with the OECD Guidelines (Master file etc.)
- APA (Advance Pricing Agreement) / MAP (Mutual Agreement Procedure)
- Support in access, inspection, tax assessment and pre-litigation; for example, upon settlement by acceptance of a tax assessment (*adesione*) or in tax litigation
- Management of reporting activity / CbCR (Country by Country Report).

Tax Controversy and Dispute Resolution

With a team of highly senior and experienced lawyers and chartered accountants, Andersen assists its clients in pre-litigation procedures (settlement by way of acceptance of a tax assessment (*adesione*) or applications for a review by the Tax Authority (*autotutela*)) and tax litigation in both the judicial and administrative phases.

We engage in legal defence before Judicial and Administrative Judicial Bodies in relation to tax litigation, also intervening in the related interim phases, in the enforcement phase of tax collection and that of tax refunds.

The service line professionals also provide legal advice in all areas of tax law and offer assistance in the preparation of questions and requests in relations with the Tax Authorities.

Together with the Italian and foreign Transfer Pricing teams, we support clients in the MAP and Arbitration Convention procedures.

Business Incentives & Tax Credit

The Firm has unparalleled experience in business incentives. By taking a proactive approach, constantly keeping up to speed with the regulatory aspects and appropriately managing and selecting information, the Tax Credit professionals are able to assist clients in promptly identifying the best opportunities and mapping out an effective course of action to secure access to tax benefits.

Our services include the following: preliminary analysis as to the applicability of incentives, consultancy and support in requests for incentives and in the selection of related forms of financing, preparation of tax returns and technical questions.

The main incentives on which the Firm offers assistance are the following:

- Patent box
- Tax Credit R&D
- Tax Credit Film and audiovisual works
- Tax Credit Tourism
- Tax Credit Recycled plastic
- Tax Credits Investments in Southern Italy
- Industry 4.0

VAT and indirect taxes Customs

The service line is able to offer comprehensive advice, always up to date with the local regulation and practices on the topic at hand with the support of the Andersen Global Firms throughout Europe and around the world.

Specifically, we support multinational clients in the following areas:

- Advice and consultancy in the field of VAT and related obligations
- Support in customs operations and in managing transactions incoming and outgoing from the European Union; consultancy in the structuring of transfer flows, also within the group
- Management of VAT credit refund requests; assistance in the event of VAT credits transferred to factoring companies
- Advice concerning business registration for VAT purposes in foreign countries (direct identification) or VAT representation service in Italy and abroad; centralised management of multi-country VAT requirements with "one point of contact" mode
- Consultancy in the structuring of international transactions in order to optimise VAT impact on business
- Assistance in case of tax audits, pre-litigation and judicial phase.

Tax Compliance Accounting

As a specific and dedicated service line, professionals make themselves available to customers, whether represented by individual companies or by national and/or international Groups, to identify the most appropriate procedures in order to allow the correct and timely fulfilment of obligations and all tax formalities related to the activities performed.

The experts of the service line provide advice and support in ordinary and extraordinary activities, always looking for solutions and opportunities deemed the most appropriate to the specific case. In planning our activities, we make sure to identify the professional best suited to the client's needs.

Our services include the following:

- Comprehensive accounting management in keeping with national and international standards, with related reporting and bookkeeping
- Calculating and reporting taxes due readying forms for payment or refunds
- Preparation and management of tax returns and disclosures in general
- Payroll.

Private Client Services

Traditionally, the Firm assists private clients and their families by offering services tailored to their specific needs and supplemented, where necessary, with the additional skills of professionals from other Italian and foreign service lines.

Our team experts deal with the transfer of assets to future generations, be it the ownership of land, domestic or abroad, or, more frequently, businesses. In this latter case, the team ensures and preserves the business's ability to carry on as a going concern, planning and managing the generational transfer and the transfer of business leadership.

In addition to these activities, the service line offers the following dedicated services:

- Preparation of annual income and local tax returns
- Advice in inheritance matters for tax and civil formalities
- Management of domestic and foreign real estate assets
- Advice in relation to transfers from different Countries, addressing the related issues, and more generally, for what concerns "family offices".

Real Estate

Thanks to a multidisciplinary team of professionals and consultants specialised in the real estate sector, the Firm provides assistance in sale and purchase transactions and management of real estate investments, irrespective of how sizeable they are.

We follow private and institutional investors, real estate companies, funds and asset management companies (S.G.R.) providing them with advice in the following activities:

- Negotiation and drafting of contracts: real estate purchases and sales, leases, rent to buy, rents and transfers of going concerns and business units, acquisitions/transfers of real estate companies
- Capital injections/contributions to funds
- Due diligence (legal, tax, etc.)
- General consultancy and legal opinions
- Accounting and tax compliance of real estate companies
- Expert opinions and evaluations.

The Firm has extensive experience in the sector, having developed skills and knowledge in real estate transactions in the tourism/hotel, commercial, retail, residential and renewable energy sectors.

«We are continuing to expand our capabilities with the objective of becoming the standout legal practice worldwide»

Legal



Corporate

The Corporate service line is composed of a large team of lawyers with different seniority and diversified experience, able to provide advice in all areas of corporate and commercial law, with a particular focus on the main forms of corporate contracts, working in close contact with other service lines where appropriate.

The team pays particular attention to both the quality of work and approach to the issues dealt with: the team's approach is at all times practical and proactive, with a direct and constant comprehensive involvement of its partners.

The professionals of the service line are able to advise the clients of the Firm both in ordinary management (for example, corporate secretarial services and compliance) and in international expansion involving negotiations or complex issues.

M&A

The M&A team has many years of experience in the sector, assisting the client in approaching, negotiating and completing complex extraordinary transactions.

Its members have mainly focused their activities in the areas of corporate consultancy, M&A, private equity, outsourcing projects (IT and BPO) and related spin-off operations, business unit transfers, corporate finance.

The service line is able to provide its expertise in extraordinary operations and cross-border reorganisations, making use of both the international experience gained by its members and working with the close-knit international association of Andersen Global.

Employment & Labor

The service line helps companies to take advantage of all the opportunities that employment law offers, in order to have well-organized, engaged and productive human resources, limiting the pitfalls that arise from regulatory uncertainties and complexities. Our professionals assist in the establishment, management and termination of employment relationships. Contracts for key personnel, non-competition agreements, protection of confidentiality and know-how, transfers, secondments, disciplinary proceedings, dismissals, company and ethical policies have no secrets for us.

The team knows how important it can be to set up appropriate agreements with CEOs and top executives, to review whether board offices are consistent with executive jobs, to deal with breaches of the duty of loyalty with determination and attention to their reputational impact. Our experts help plan, evaluate and implement extraordinary transactions: acquisitions, sales of business, mergers, furlough schemes, collective redundancies, outsourcing, relocations.

Moreover, the service line assists employers in their relations with the unions, in negotiations with the unions and the works councils, in the establishment of European works councils and subsequent relations with them. In the case of disputes, it plans the best strategy for a judicial defense or to pursue settlements, depending on cases.

Litigation & Arbitration

The Litigation & Arbitration team advises clients before judicial authorities and national and international arbitral tribunals, having gathered deep-rooted experience in corporate, commercial and civil litigation.

The client is supported from the earliest stages of litigation, including during negotiations or in ADR procedures, with a practical and comprehensive vision, which targets the practical outcomes and in a strategic perspective of litigation.

The service line experts have gained a wealth of experience and achieved considerable success in internal corporate litigation, in matters of contractual or pre-contractual liability, in the field of unfair competition and in civil litigation in general.

Through the close-knit network of professionals on an international scale, the Italian team actively assists the client in disputes rooted in foreign territory, acting as a link and strategic advice in support of colleagues engaged in a specific place.

Data protection

GDPR regulation entails that a “modern” business must have an adequate organisational structure to avoid fines or litigation.

EU Regulation No. 679/2016 did away with a stagnant and bureaucratic approach, quintessential to the regulation previously in force, identifying a dynamic approach forcing businesses to come up with a risk-based privacy model.

Our professionals’ experience within their respective remits allows us to shoulder businesses in managing the processing of personal data and implementing the procedures necessary to prevent breaches of the rights and freedoms of the data subjects.

Compliance D.Lgs. 231/2001

The regulation concerning liability pursuant to Legislative Decree No. 231/01 puts corporate assets at high risk in terms of being implicated in criminal offences. The offences envisaged in the regulation are particularly copious, such as to involve multiple sectors of the current economy, and as a result, almost all the departments in which the business is structured.

The extension of the entity’s criminal liability to money laundering raises the complex question of adopting an appropriate organisational model, management and control to prevent the related risk.

The service line is composed of a team of professionals - lawyers and accountants - with consolidated experience in their respective areas of expertise, able to address the issue of administrative liability of entities (Legislative Decree No. 231/01), including the adoption of measures required by the anti-money laundering regulation – Legislative Decree No. 231/07.

Restructuring

Thanks to the introduction of the new Code of Financial Crisis and Insolvency (C.C.I.), as well as "red-flag procedures" with ensuing reward measures for the timely escalation of the crisis aimed at curtailing financial hardship and ensuring recovery, the service line aims, through a scientific and step-by-step approach, to advise the entrepreneur in the pre-crisis phase (whether economic, asset-wise or financial), recommending the best solutions to deal with and intervening through turnaround processes and extraordinary transactions.

It also provides assistance to reach agreements as coded in the new rules on assisted negotiation settlement.

In the event of "palpable" yet "reversible" distress, our professionals are able to provide assistance in accessing one of the procedures provided for under the Insolvency Law in force, such as recovery plans, restructuring agreements, arrangements with creditors (known as "secondary procedures") aimed at "salvaging businesses" and making businesses in distress profitable again.

The Restructuring team is able to advise the entrepreneur for winding-up the company without becoming insolvent or in managing insolvency, should it become necessary to access bankruptcy proceedings or an arrangement with creditors.

Intellectual Property

The team provides legal assistance in the field of intellectual property law to clients, national and international, including in litigation and before all authorities, jurisdictional and administrative, Italian and European.

Intellectual property protection includes:

- trademarks and domain names, designs, patents and utility models
- industrial secrets and new technologies
- copyright
- electronic commerce
- information technology
- unfair competition, misleading and comparative advertising
- discipline of influencer marketing and sponsorships
- exploitation of rights related to sports and artistic events.

The team assists clients in drafting and negotiating assignment, licensing, coexistence, co-branding and merchandising agreements. As well as for all contracts for the transfer of technology and trade secret information, franchising and any other contracts involving intellectual property rights and information technology. Intervention also extends to the definition of policies for the management and protection of individual rights and related portfolios, including in extraordinary transactions.

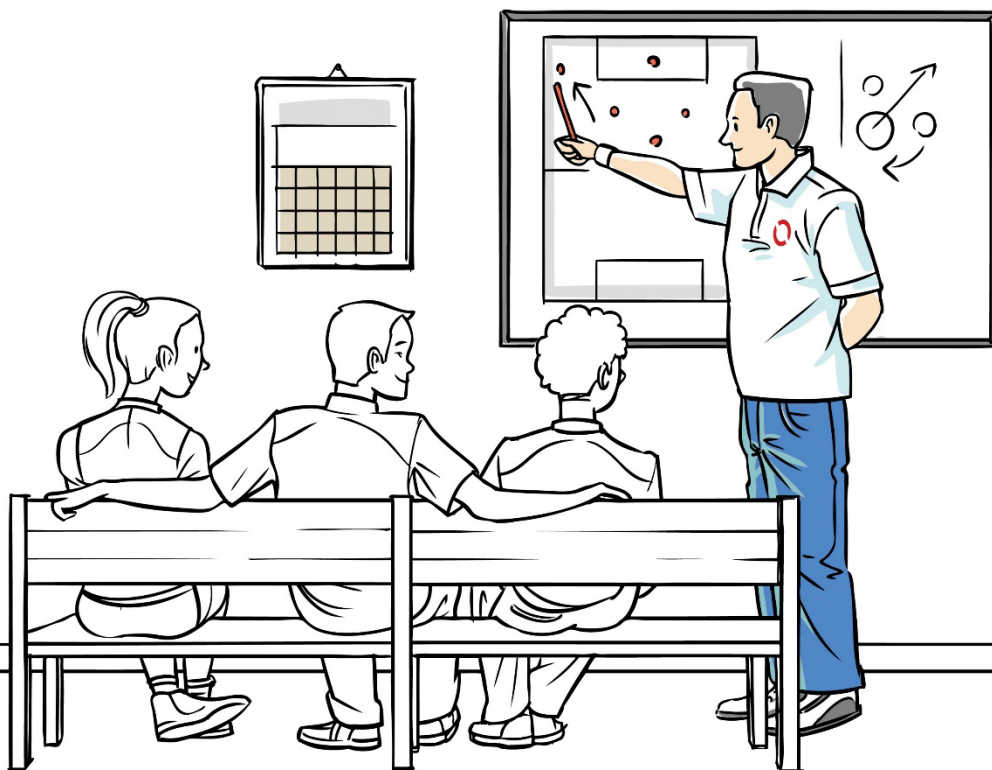
Public Law

Decarbonization and ecological transition toward renewable energies are becoming more and more relevant. In this sector, Public Law plays a crucial role in the definition of the policies, incentives, and programs aimed to promote the so-called Green Economy and also in the regulation of energy markets and policies.

That's why our Public Law department has strong experience in the Energy sector and in decarbonization processes with a particular and consolidated focus on the regulation of renewable energies. Our professionals are able to support companies in the sector in order to find the best and safest way to solve the possible issues that can arise during complex administrative procedures, by offering specialized legal services – both advisory and judicial assistance – for what concerns permissions, public incentives, and in general, in all the regulated sectors such as electricity, water, and gas.

Our department also has a solid experience in infrastructure, urbanistic, and construction sectors, environmental and administrative-economic law, especially the Public Private Partnership, public services, and services of general economic interest.

Business Advisory



Sustainable Innovation Desk

A multidisciplinary team dedicated to companies and entities that choose to implement policies in the direction of sustainable innovation, seeking a combination of profit and social impact. The Sustainable Innovation Desk supports clients in understanding the possibilities related to promoting and implementing social impact and liability policies within the current regulatory framework. The team is made up of cross-disciplinary professionals, an interdisciplinarity that allows it to best grasp all aspects related to a coherent transition to sustainability and civic impact policies.

The Desk provides integrated advice on:

- Incorporation of/transformation into Benefit Societies and social impact assessment
- Establishment of oversight bodies and role of directors
- Support for sustainable technology acquisition processes
- ESG due diligence activities
- Design of governance structures
- Identification of sustainability goals and measurement of impact through international measurement standards
- Preparation of sustainability reporting
- Preparation of Non-financial Statements (Legislative Decree 254/2016)
- Support in the preparation of the Sustainability Report and the Integrated Report
- Implementation of the Organization, Management, and Control Model
- Drafting of Codes of Ethics, Internal Policies, and Codes of Conduct
- Corporate welfare plans
- Support for the issuance of financial instruments characterized by social and environmental impact (social impact bonds/green bonds)
- Strategic consulting for the development of sustainable innovation plans
- Consulting for the application of technologies to certify the impacts generated
- Corporate digital responsibility
- Assisting in the procedures aimed to obtain certifications

With existing relationships, the offering also integrates expertise that is not purely legal and fiscal. Strong ties with universities and entities related to education and training, connections with research institutes, and associations in the for-profit and nonprofit spheres sensitive to sustainability issues, allow us to deliver complementary expertise.

Corporate Finance Advisory

The dedicated Corporate Finance Advisory team comprises senior managers from the Big Four or from the management of private equity funds, with proven experience in corporate finance with a specific focus on the small and medium-sized enterprise segment, the team focuses on business valuation and M&A, acquisition financing, debt restructuring, and transaction services. Senior professionals are supported by a group of business analysts.

Our professionals support entrepreneurs, partners, managers, companies, and industrial groups regarding the financial aspects of typical M&A transactions, sale or purchase of shareholdings or companies or business units, in their various technical and operational aspects.

The team is responsible for overseeing M&A procedures for industrial or financial investors in the private market, which may include exclusive negotiations, beauty contests, or competitive auctions. Additionally, the team provides support to clients in assessing both financial and strategic options, such as recapitalization processes, spin-offs, carve-outs, stock tracking, and management buy-in/out, before selling their business. Our involvement in the transaction can cover all stages, ranging from structure design, due diligence (including tax and legal, vendor, financial, and accounting), analysis, and evaluation of the business plan, targeting and search for potential partners or counterparties (such as club deals, private equity, and VCs), negotiating bids, liaising with lenders, and preparing appraisals and valuations.

To support long-term planning and develop strategic priorities for business decisions, our team offers strategic advisory solutions to help clients to consolidate their business. The team can engage Andersen's professionals experienced in contract, legal, tax, and negotiation consulting.

The group has also developed significant experience in independent company valuations, which are mainly applied in the areas of extraordinary finance transactions, accounting disclosures, tax issues (transfer pricing, patent box, revaluations, etc.), litigation, and bankruptcy proceedings.

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we offer are those that are in the
best interest of our client.
We value open
communication, information
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