



*Automotive*

# PILLARS OF DIVERSIFICATION

**PENSKE**



## AUTOMOTIVE

- **Penske Automotive Group**
- **Commercial Vehicles Distribution**
- **Power Systems**
- **Comm. Truck Dealerships**
- **Used SuperCenters**



## TRANSPORTATION

- **Penske Truck Leasing**
- **Logistics**
- **Vehicle Services**



## PERFORMANCE

- **IndyCar**
- **NASCAR**
- **V8 Super Cars**
- **IMSA**

# PENSKE AUTOMOTIVE AT A GLANCE

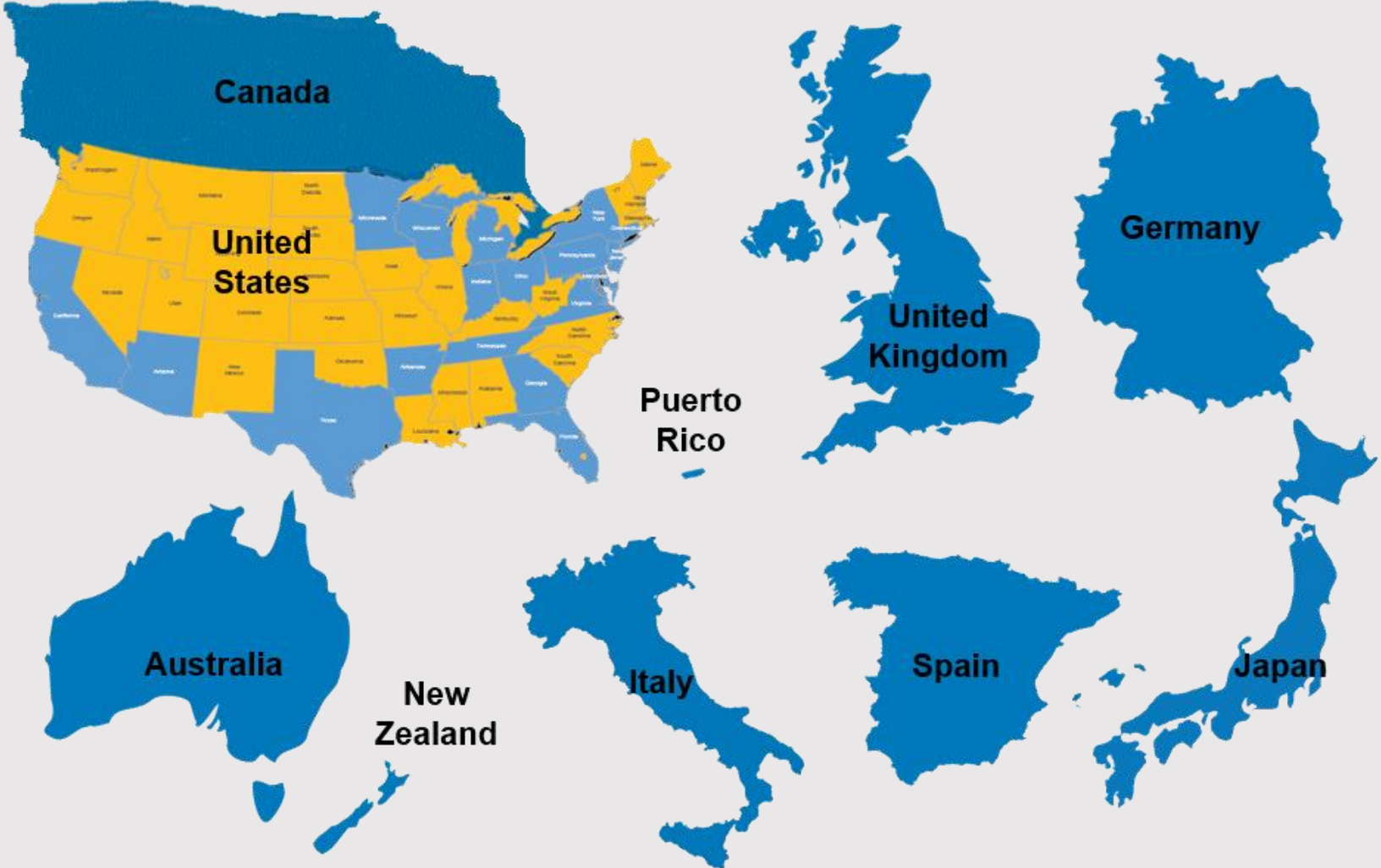


- Operations across four continents and nine countries
- 321 retail automotive locations worldwide
  - 304 franchised automotive dealerships
  - 17 used vehicle SuperCenters
- 30 collision centers
- 25 N.A. commercial truck dealerships
- Own 28.9% of Penske Transportation Solutions
- Commercial truck and power systems distribution in Australia and New Zealand

# PENSKE AUTOMOTIVE GROUP OVERVIEW

- Retail 500,000 new and used vehicles annually
  - One vehicle retailed every minute
  - Used to new ratio is approximately 1.1 to 1
- Retailed more than 5 million vehicles
- More than 4,500 service bays
  - Write over 4 million repair orders annually
    - Over 12,500 per day

# GEOGRAPHIC DIVERSIFICATION





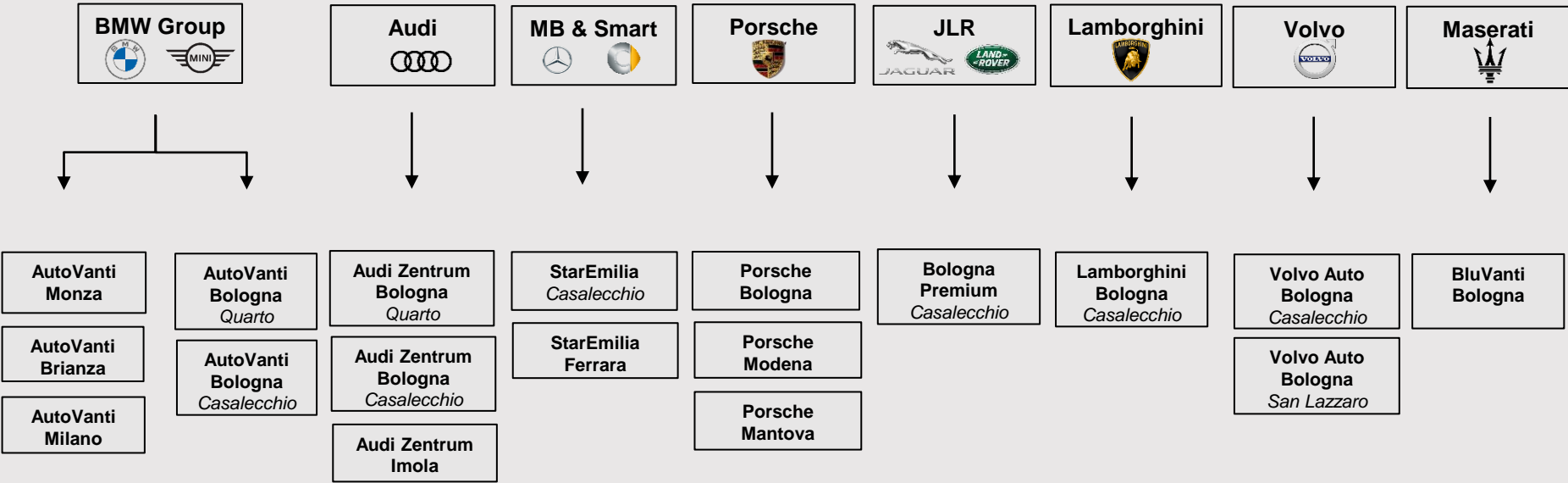
*Automotive Italy*

# PAG ITALY GROUP STRUCTURE

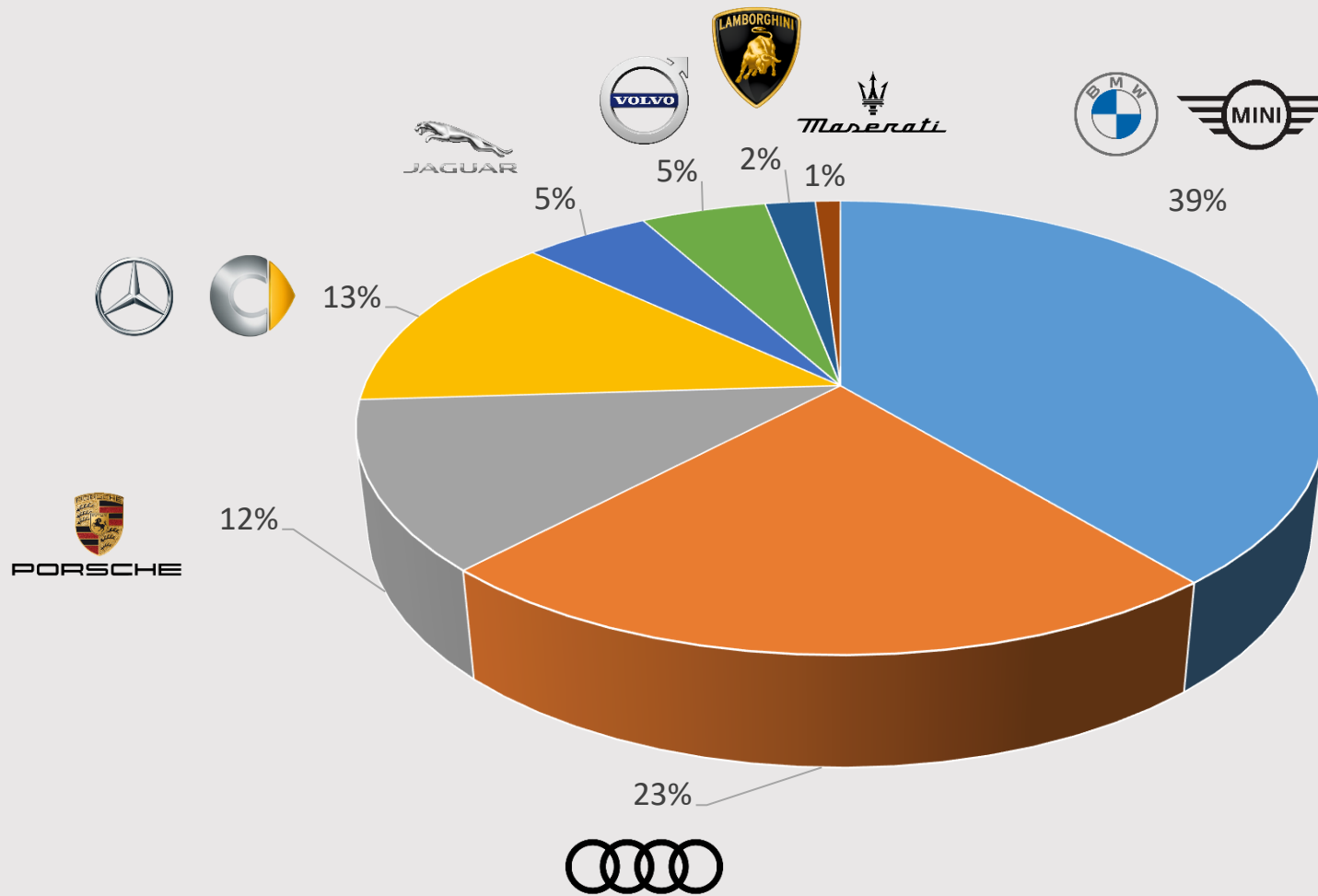


**PENSKE**  
*Automotive Italy*

2020: 9.000 new units, 10.000 used units, 600 Mil/€ Total Revenue, 630 Employees



# PAG ITALY BRAND MIX



# LOCATION

20 Locations, 26 Franchises, 3 Body shops

MILAN AREA:

- 4 Locations
- 6 Franchises



BOLOGNA AREA:

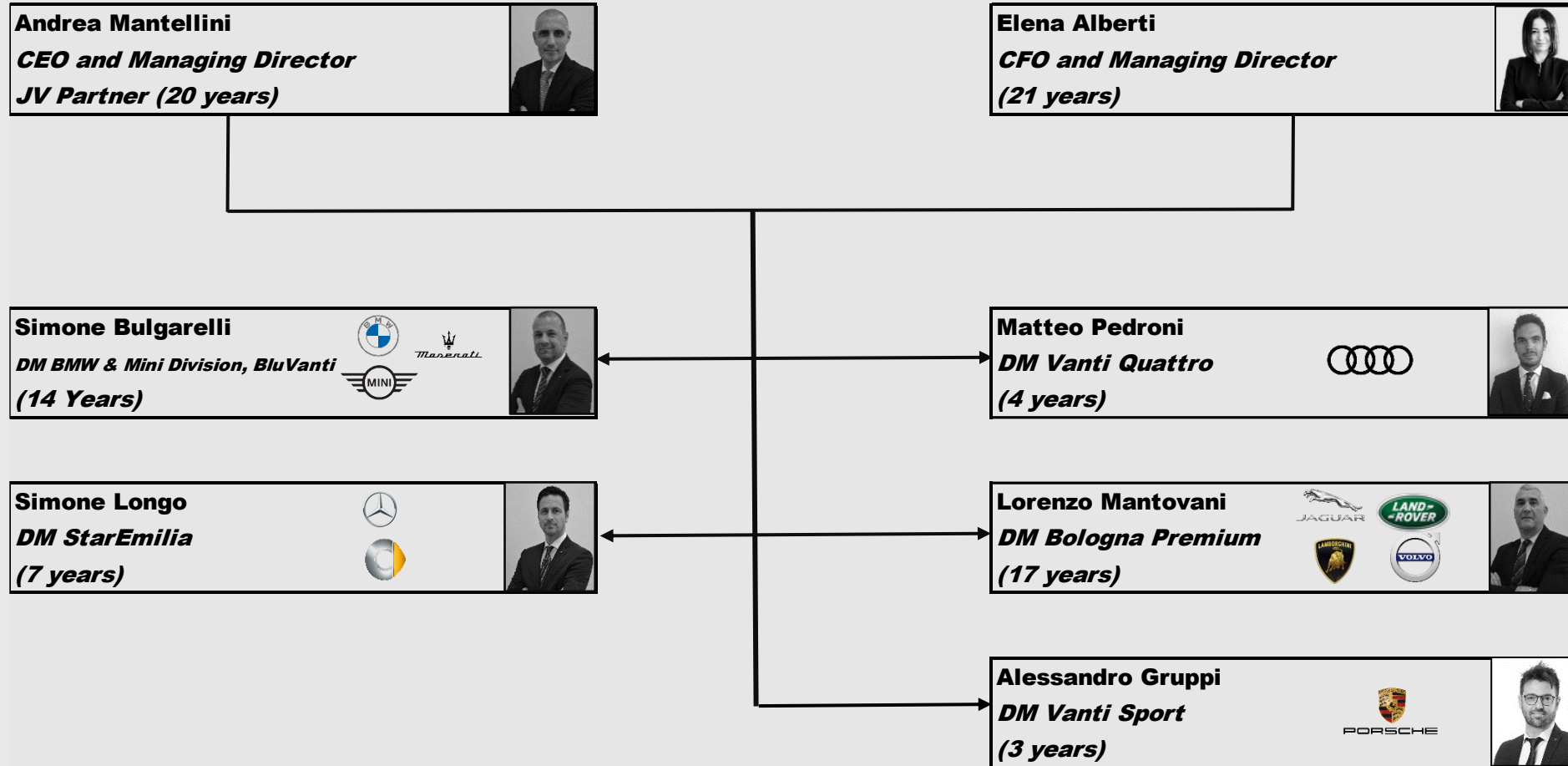
- 16 Locations
- 20 Franchises



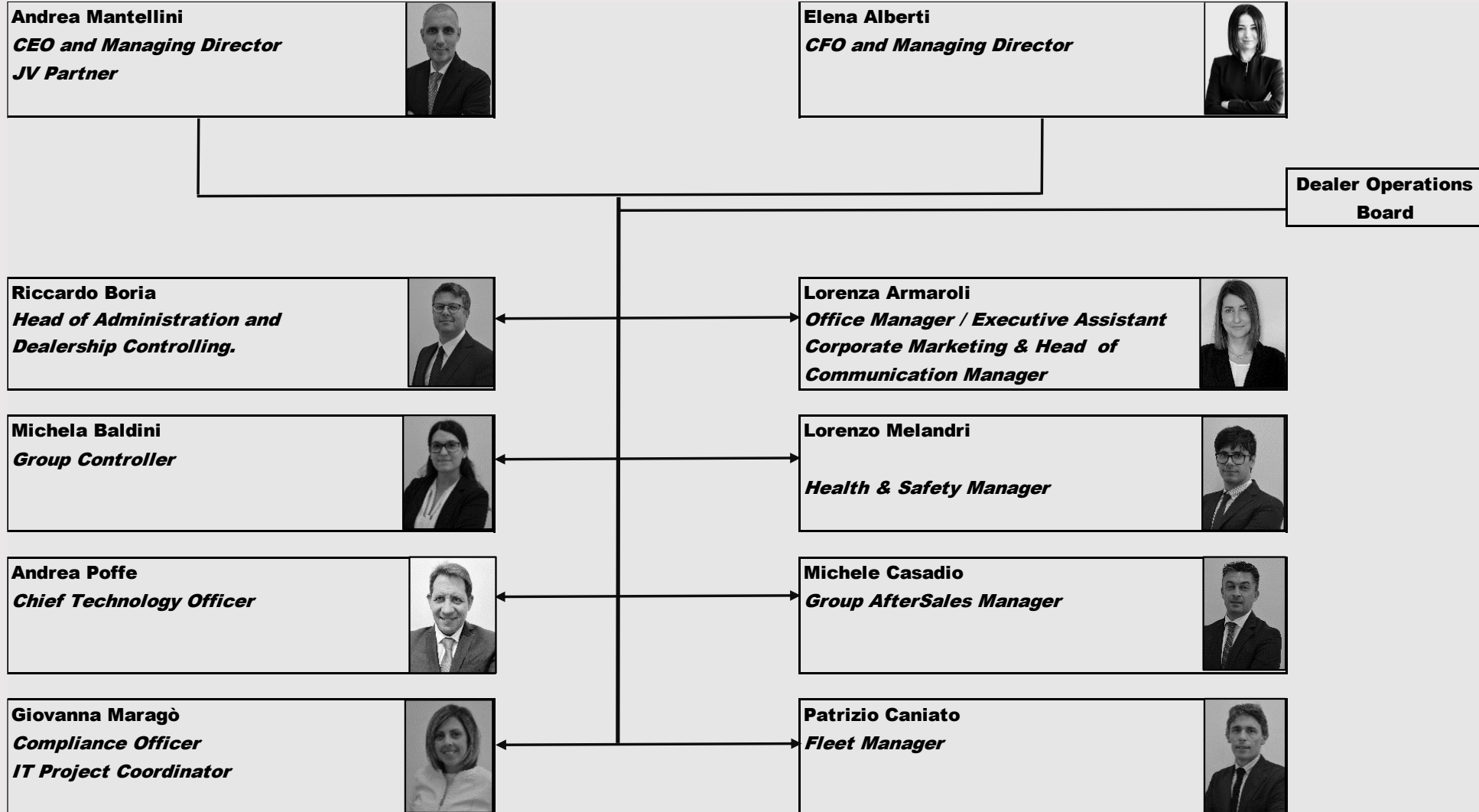
# THE MOTOR VALLEY



# PAG ITALY & REGIONAL MANAGEMENT



# PAG ITALY CORPORATE MANAGEMENT TEAM



# AUDI DIVISION

## BOLOGNA-CASALECCHIO-IMOLA



# PORSCHE DIVISION

## BOLOGNA-MODENA-MANTOVA



# BOLOGNA PREMIUM

LAMBORGHINI-JLR-VOLVO



# BMW & MINI DIVISION

BOLOGNA-MONZA-BRIANZA-MILANO



# BMW & MINI DIVISION

## BOLOGNA-MONZA-BRIANZA-MILANO



# MERCEDES-BENZ & SMART DIVISION

BOLOGNA-FERRARA



StarEmilia-Bologna coming soon



# MASERATI



***PENSKE***