


ANDERSEN®

A name from the past
A firm for the future



«Andersen Global® was established in 2013 as the international entity surrounding the development of a seamless professional services model providing best-in-class tax and legal services around the world»

Our mission



We strive to be a top-class business partner for our clients and collaborators.

Throughout business development in Italy and abroad, we walk hand in hand with our clients, always on the lookout for new opportunities and tailored solutions, be it from a tax, legal or financial standpoint.

We proudly take a proactive approach with our clients, and on a broader scale, those we interact with; we work on establishing long-term business relationships based on clear, transparent and prompt communication.

Our professionals share the same vision, values, drive to excel, constant specialised commitment.

We jump on the tests of changing times, all the while remaining firmly rooted to our long-standing professional and cultural tradition.

The experts from Andersen in Italy and our colleagues from Andersen Global abroad have undergone a meticulous and rigorous recruitment process, and ensure proven experience in legal and tax consultancy directed at all segments of economics – business, individual, no profit, institutional – taking advantage of 100 years of experience, competence, best practices and international breadth.

Andrea De Vecchi

Country Managing Partner for Italy and Co-Managing Partner for Europe

Andrea.DeVecchi@it.Andersen.com



A name from the past
A firm for the future

Discover all the Member Firms
and Collaborating Firms of
Andersen Global at
[Andersen.com](https://www.andersen.com)

Andersen Global

Andersen Global is an international association of tax firms and law firms established in 2013 by US firm Andersen. It counts more than 315 offices with over 8,000 professionals in the world.

The partners and all the professionals from Andersen Global share common foundational values and a single vision. They are chosen based on their skills, competence and ability to ensure excellent service in every office in the world, with the same commitment.

Andersen Global operates through Member Firms and collaboration agreements, in the field of tax, legal and financial assistance to both individuals and companies. Clients are the centre of gravity of this operating model, structured so as to set the stage for an entrepreneurial and proactive approach.

Professionals are always one phone call away from clients and represent their pathfinders within Andersen Global from the get-go and throughout the tailor-made consultancy process.

*«We aim to be the benchmark for
quality in our industry and the
standard by which other firms are
measured»*

Our values



Best-in-class

We aim to be the benchmark for quality in our industry and the standard by which other firms are measured.



Stewardship

We hire the best and the brightest and we invest in our people to ensure that legacy.



Independence

Our platform allows us to objectively serve as our client's advocate; the only advice and solutions we offer are those that are in the best interest of our client.



Seamless

Our firm is constructed as a global firm. We share an interest in providing the highest level of client services regardless of location.



Transparency

We value open communication, information sharing and inclusive decision making.

Andersen Global



 Member Firms

 Collaborating Firms

160+ Countries

315+ locations

8.000+ professionals

*«We hire the best and the brightest
and we invest in our people to
ensure that legacy»*

Andersen in Italy

Andersen in Italy is a Firm comprising chartered accountants, lawyers and financial advisors with six offices throughout the country (Milan, Venice, Rome, Brescia, Mestre and Monza).

The Italian member of Andersen Global, it advises national and foreign clients, offering its services to multinational groups, entrepreneurs, businesses, non-profits, individuals and families – also with transnational interests - from a tax, legal, financial, administrative, and accounting standpoint.

The Firm supports clients on extraordinary transactions, business crises, contracts, civil, commercial and tax litigation, shareholders' agreements and governance, as well as employment law issues.

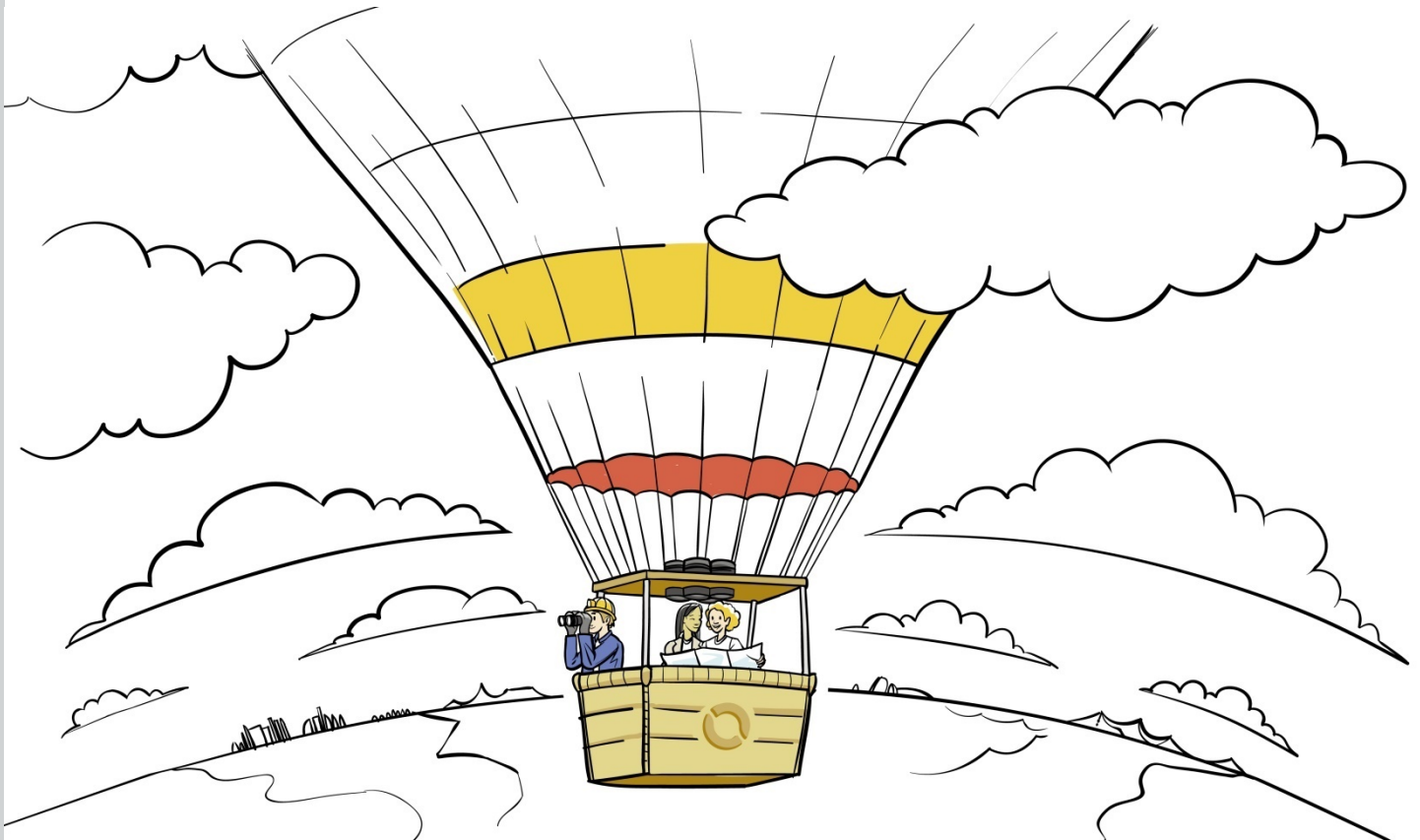
Andersen in Italy shares the same values and operating methods with Andersen Global's international partners.

With Andersen Global Firms, it assists clients on the basis of shared standards of quality and efficiency, in a consistent manner, in accordance with local customs and practices.

The relationships with Andersen Global colleagues, the coordination of cross-border projects and the skill convergence of all the Firms ensure that clients may rely on professionalism and quality tailored services anytime and anywhere.

*«We are building Andersen Global
to create an enduring place – ONE FIRM
where clients across the globe
are afforded the best,
most comprehensive tax services
provided by skilled staff with the highest
standards.»*

Tax



International Tax

Globalisation has led to greater regulatory complexity for companies operating internationally.

The team of experts is available to provide comprehensive assistance on all tax issues and guide clients towards achieving their goals.

The service line professionals propose and design tailor-made solutions in all legal systems, dealing with complex and sensitive issues such as: direct and indirect taxation, streamlining of intra-group structures for inward and outward investments, tax advice on holdings and investment funds.

Our services include:

- General advice on all aspects of international tax law
- Group structure to ensure proper tax planning
- Assistance on a global scale in terms planning and carrying out M&A or business restructuring
- Transfer Pricing, together with our dedicated team of TP experts
- Alternative investments.

Transfer Pricing

Our team of qualified professionals assists clients in managing the risks associated with Transfer Pricing in an ever-changing regulatory environment, ensuring that the TP policies are compliant at local level.

The dedicated service line includes specialists from all over the world, guaranteeing maximum quality and consistency of the services offered.

In more detail, we support multinational companies in the following areas:

- Planning and implementation of group TP policies
- Benchmark analyses
- Preparation of the reports required at local level, in accordance with the OECD Guidelines (Master file etc.)
- APA (Advance Pricing Agreement) / MAP (Mutual Agreement Procedure)
- Support in access, inspection, tax assessment and pre-litigation; for example, upon settlement by acceptance of a tax assessment (*adesione*) or in tax litigation
- Management of reporting activity / CbCR (Country by Country Report).

Tax Litigation

With a team of highly senior and experienced lawyers and chartered accountants, Andersen Tax & Legal assists its clients in pre-litigation procedures (settlement by way of acceptance of a tax assessment (*adesione*) or applications for a review by the Tax Authority (*autotutela*)) and tax litigation in both the judicial and administrative phases.

We engage in legal defence before Judicial and Administrative Judicial Bodies in relation to tax litigation, also intervening in the related interim phases, in the enforcement phase of tax collection and that of tax refunds.

The service line professionals also provide legal advice in all areas of tax law and offer assistance in the preparation of questions and requests in relations with the Tax Authorities.

Together with the Italian and foreign Transfer Pricing teams, we support clients in the MAP and Arbitration Convention procedures.

Business Incentives & Tax Credit

The Firm has unparalleled experience in business incentives. By taking a proactive approach, constantly keeping up to speed with the regulatory aspects and appropriately managing and selecting information, the Tax Credit professionals are able to assist clients in promptly identifying the best opportunities and mapping out an effective course of action to secure access to tax benefits.

Our services include the following: preliminary analysis as to the applicability of incentives, consultancy and support in requests for incentives and in the selection of related forms of financing, preparation of tax returns and technical questions.

The main incentives on which the Firm offers assistance are the following:

- Patent box
- Tax Credit R&D
- Tax Credit Film and audiovisual works
- Tax Credit Tourism
- Tax Credit Recycled plastic
- Tax Credits Investments in Southern Italy
- Industry 4.0

VAT and indirect taxes Customs

The service line is able to offer comprehensive advice, always up to date with the local regulation and practices on the topic at hand with the support of the Andersen Global Firms throughout Europe and around the world.

Specifically, we support multinational clients in the following areas:

- Advice and consultancy in the field of VAT and related obligations
- Support in customs operations and in managing transactions incoming and outgoing from the European Union; consultancy in the structuring of transfer flows, also within the group
- Management of VAT credit refund requests; assistance in the event of VAT credits transferred to factoring companies
- Advice concerning business registration for VAT purposes in foreign countries (direct identification) or VAT representation service in Italy and abroad; centralised management of multi-country VAT requirements with "one point of contact" mode
- Consultancy in the structuring of international transactions in order to optimise VAT impact on business
- Assistance in case of tax audits, pre-litigation and judicial phase.

Tax Compliance Accounting

As a specific and dedicated service line, professionals make themselves available to customers, whether represented by individual companies or by national and/or international Groups, to identify the most appropriate procedures in order to allow the correct and timely fulfilment of obligations and all tax formalities related to the activities performed.

The experts of the service line provide advice and support in ordinary and extraordinary activities, always looking for solutions and opportunities deemed the most appropriate to the specific case. In planning our activities, we make sure to identify the professional best suited to the client's needs.

Our services include the following:

- Comprehensive accounting management in keeping with national and international standards, with related reporting and bookkeeping
- Calculating and reporting taxes due; readying forms for payment or refunds
- Preparation and management of tax returns and disclosures in general
- Payroll.

Private Client Services

Traditionally, the Firm assists private clients and their families by offering services tailored to their specific needs and supplemented, where necessary, with the additional skills of professionals from other Italian and foreign service lines.

Our team experts deal with the transfer of assets to future generations, be it the ownership of land, domestic or abroad, or, more frequently, businesses. In this latter case, the team ensures and preserves the business's ability to carry on as a going concern, planning and managing the generational transfer and the transfer of business leadership.

In addition to these activities, the service line offers the following dedicated services:

- Preparation of annual income and local tax returns
- Advice in inheritance matters for tax and civil formalities
- Management of domestic and foreign real estate assets
- Advice in relation to transfers from different Countries, addressing the related issues, and more generally, for what concerns "family offices".

Real Estate

Thanks to a multidisciplinary team of professionals and consultants specialised in the real estate sector, the Firm provides assistance in sale and purchase transactions and management of real estate investments, irrespective of how sizeable they are.

We follow private and institutional investors, real estate companies, funds and asset management companies (S.G.R.) providing them with advice in the following activities:

- Negotiation and drafting of contracts: real estate purchases and sales, leases, rent to buy, rents and transfers of going concerns and business units, acquisitions/transfers of real estate companies
- Capital injections/contributions to funds
- Due diligence (legal, tax, etc.)
- General consultancy and legal opinions
- Accounting and tax compliance of real estate companies
- Expert opinions and evaluations.

The Firm has extensive experience in the sector, having developed skills and knowledge in real estate transactions in the tourism/hotel, commercial, retail, residential and renewable energy sectors

«We are continuing to expand our capabilities with the objective of becoming the standout legal practice worldwide»

Legal



Corporate

The Corporate service line is composed of a large team of lawyers with different seniority and diversified experience, able to provide advice in all areas of corporate and commercial law, with a particular focus on the main forms of corporate contracts, working in close contact with other service lines where appropriate.

The team pays particular attention to both the quality of work and approach to the issues dealt with: the team's approach is at all times practical and proactive, with a direct and constant comprehensive involvement of its partners.

The professionals of the service line are able to advise the clients of the Firm both in ordinary management (for example, corporate secretarial services and compliance) and in international expansion involving negotiations or complex issues.

M&A

The M&A team has many years of experience in the sector, assisting the client in approaching, negotiating and completing complex extraordinary transactions.

Its members have mainly focused their activities in the areas of corporate consultancy, M&A, private equity, outsourcing projects (IT and BPO) and related spin-off operations, business unit transfers, corporate finance.

The service line is able to provide its expertise in extraordinary operations and cross-border reorganisations, making use of both the international experience gained by its members and working with the close-knit international network of Andersen Global.

Litigation & Arbitration

The Litigation & Arbitration team advises clients before judicial authorities and national and international arbitral tribunals, having gathered deep-rooted experience in corporate, commercial and civil litigation.

The client is supported from the earliest stages of litigation, including during negotiations or in ADR procedures, with a practical and comprehensive vision, which targets the practical outcomes and in a strategic perspective of litigation.

The service line experts have gained a wealth of experience and achieved considerable success in internal corporate litigation, in matters of contractual or pre-contractual liability, in the field of unfair competition and in civil litigation in general.

Through the close-knit network of professionals on an international scale, the Italian team actively assists the client in disputes rooted in foreign territory, acting as a link and strategic advice in support of colleagues engaged in a specific place.

Labour

The service line offers consultancy on all aspects of labour law for each type of activity and contract, provides analysis and interpretation of case law and assesses its impact on the work environment and staff policies.

It advises the client in drafting the documentation relating to employment relationships to protect employer and employee rights (contracts, insurance policies, obligations, confidentiality and IP protection clauses, etc.).

Our professionals provide total coverage, litigation-wise, on all legal aspects concerning employment, including complaints, legal action for breach of contract, and implementation of restrictions and confidentiality protection.

The Labour service line supports the other teams at the Firm on employment-related aspects for extraordinary business transactions (required industrial relations, labour due diligence drafting) and lends its support in restructuring and change management processes (including planning and carrying out collective redundancies, amending terms and conditions, negotiating collective bargaining agreements).

Restructuring

Following the introduction of the new Code of Financial Crisis and Insolvency (C.C.I), as well as "red-flag procedures" with ensuing reward measures for the timely escalation of the crisis aimed at curtailing financial hardship and ensuring recovery, the service line aims, through a scientific and step-by-step approach, to advise the entrepreneur in the pre-crisis phase (whether economic, asset-wise or financial), recommending the best solutions to deal with and intervening through turnaround processes and extraordinary transactions.

In the event of "palpable" yet "reversible" distress, our professionals are able to provide assistance in accessing one of the procedures provided for under the Insolvency Law in force, such as recovery plans, restructuring agreements, arrangements with creditors (known as "secondary procedures") aimed at "salvaging businesses" and making businesses in distress profitable again.

The Restructuring team is able to advise the entrepreneur for winding-up the company without becoming insolvent or in managing insolvency, should it become necessary to access bankruptcy proceedings or an arrangement with creditors.

Advisory services

The dedicated Advisory Services team comprises three seniors from the Big Four or the management of private equity funds, with proven experience in corporate finance, transaction services, private equity and corporate restructuring. Moreover, all three professionals have a specific focus on the medium and small business segment.

Our experts support entrepreneurs, partners, managers, companies and industrial groups with regard to the financial aspects of typical M&A transactions, sale or purchase of shareholdings or companies or business units, in their various technical and operational aspects.

The service may extend to all the phases of the transaction: from designing its structure, to drafting, analysing and evaluating the business plan, to targeting and looking for counterparties or partners, to negotiating offers, to entertaining relationships with lenders, to drafting expert reports and evaluations.

Privacy

GDPR regulation entails that a “modern” business must have an adequate organisational structure to avoid fines or litigation.

EU Regulation No. 679/2016 did away with a stagnant and bureaucratic approach, quintessential to the regulation previously in force, identifying a dynamic approach forcing businesses to come up with a risk-based privacy model.

Our professionals’ experience within their respective remits allows us to shoulder businesses in managing the processing of personal data and implementing the procedures necessary to prevent breaches of the rights and freedoms of the data subjects.

Compliance

The regulation concerning liability pursuant to Legislative Decree No. 231/01 puts corporate assets at high risk in terms of being implicated in criminal offences. The offences envisaged in the regulation are particularly copious, such as to involve multiple sectors of the current economy, and as a result, almost all the departments in which the business is structured.

The extension of the entity's criminal liability to money laundering raises the complex question of adopting an appropriate organisational model, management and control to prevent the related risk.

The service line is composed of a team of professionals - lawyers and accountants - with consolidated experience in their respective areas of expertise, able to address the issue of administrative liability of entities (Legislative Decree No. 231/01), including the adoption of measures required by the anti-money laundering regulation – Legislative Decree No. 231/07.

*«The only advice and solutions we offer are those that are in the best interest of our client.
We value open communication, information sharing and inclusive decision making»*

Contacts

Andrea De Vecchi
Italian Country Managing Partner
European Co-Managing Partner
Andrea.DeVecchi@it.Andersen.com

Maricla Pennesi
Head of Tax
Maricla.Pennesi@it.Andersen.com

Andrea di Castri
Head of Legal
Andrea.diCastri@it.Andersen.com

Francesco Marconi
International Contact Partner
Tax
Francesco.Marconi@it.Andersen.com

Andrea Ferrandi
International Contact Partner
Legal
Andrea.Ferrandi@it.Andersen.com

Offices in Italy

Andersen Milan

Corso Magenta, 82
Tel. +39 02 48100471

Andersen Rome

Via Crescenzio, 16
Tel. +39 06 77206626

Andersen Venice

San Marco 2757
Tel. +39 041 5204488

Andersen Brescia

Via Aldo Moro, 5
Tel. +39 030 221264

Andersen Mestre

Via Torino, 186
Tel. +39 041 5204488

Andersen Monza

Via Italia, 46
Tel. +39 039 2752819